

Policy Options for AIP Reforms

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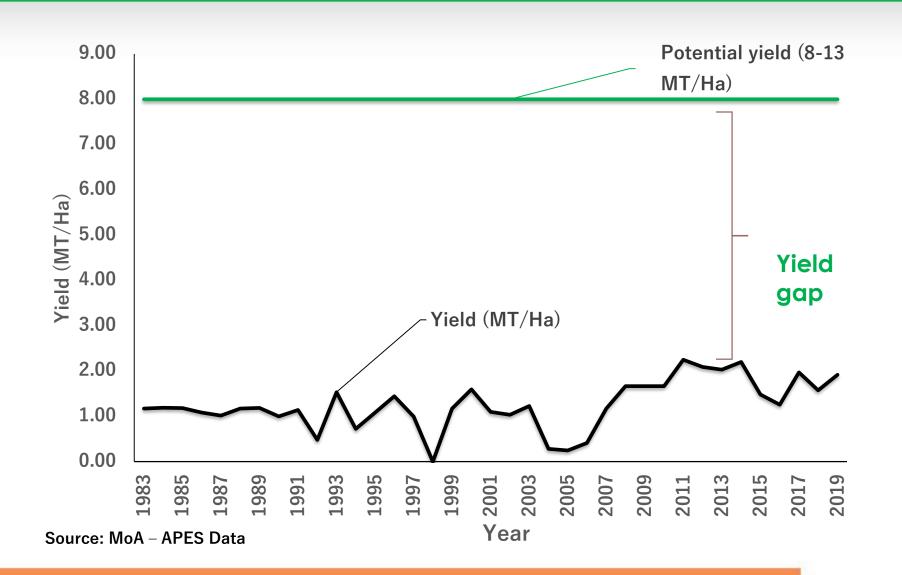
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Setting the Scene

- Fertilizer is very important for agricultural productivity
- Fertilizer use in Malawi is far below optimal level hence low yields
- Subsidies have increased fertilizer consumption
- Fertilizer alone has not addressed the fundamental question of soil health
- **△** The current form of subsidies:
 - Disincentivize crop rotation and diversification
 - Crowds out commercial input purchase and other agricultural investments
 - Yields and yield growth remain low

Maize yields at smallholder level compared to potential





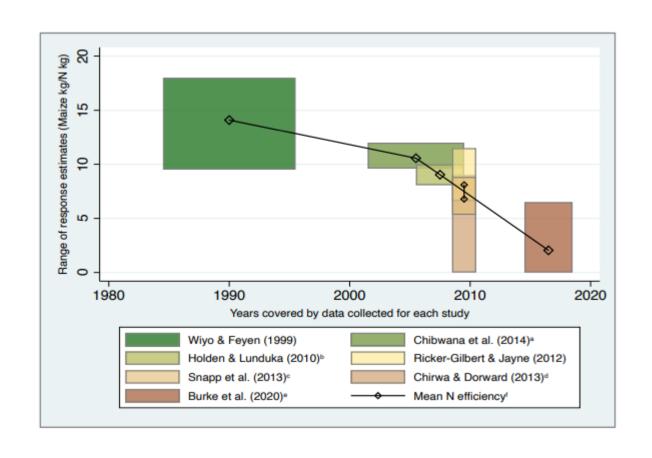
Evidence from MwAPATA

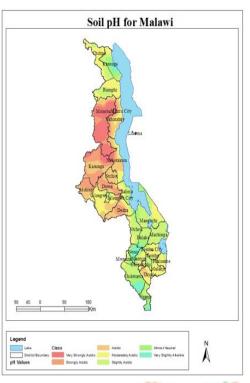
- Ineffective targeting of beneficiaries, partly due to combining objectives of food security and poverty alleviation in one program
- The rigidity and overemphasis of the program on maize production have not exploited differences in agro-ecological zones and discouraged dietary and production diversity
- Low and declining maize yield response to nitrogen fertilizer due to poor soil health yield response rates have fallen from roughly 18kgs/N in mid-80s to 6kgs/N in early 2020s



Declining yield response to fertilizers

Declining soil fertility due to …

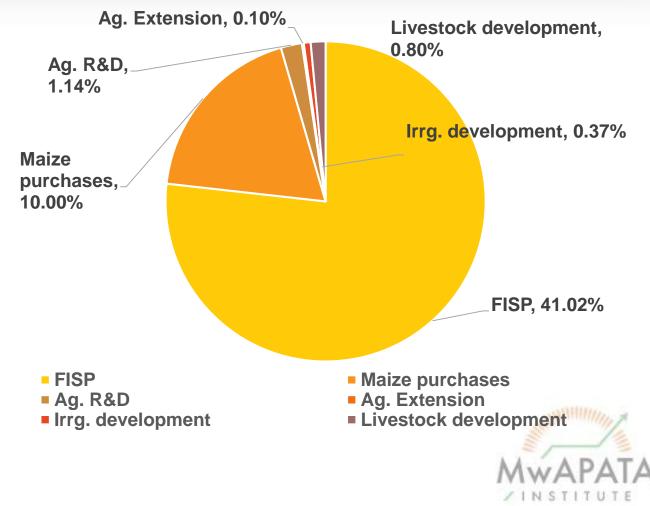






Evidence from MwAPATA

- The dominance of the subsidy in the MoA budget has crowded out other programs
- The program has on average received roughly 41% of the MoA budget, agriculture R&D 1%, extension 0.1%, irrigation development 0.4%, and livestock development 0.8%



Evidence from MwAPATA

- Subsidies are financially unsustainable in the long run because of high and volatile import and distribution costs, scarcity of foreign exchange reserves and high subsidy rate
- Subsidies generate lower benefits per kwacha invested, in the long-run relative to investments in economic infrastructure, such as roads, railway lines and electricity



Short-term policy options (1 year)

- Speed up generation of a unified beneficiary register for the AIP and other social support programs to improve the targeting of beneficiaries through:
 - Agriculture census
 - Multisectoral coordination

Improve fertilizer use efficiency through:

- Target productive farmers to transition to commercialization opportunities
- Introduce a consolidated/conditional program to promote interventions that holistically address soil health, and soil, and water conservation issues
- Design a more streamlined and flexible program that recognizes that farmers are not heterogenous – consider ecological potential and comparative advantage

Medium-term policy options (2 to 5 years)

- Strengthening agricultural research and extension to improve the productivity of land, labour, and other agricultural inputs
- Continue phased reduction of the AIP beneficiaries and subsidy rate over a number of seasons
- Incentivize domestic blending of fertilizer to increase availability of area and crop-specific fertilizers in line with National Fertilizer Policy
- Promote domestic fertilizer market by implementing the Fertilizer Act
- Promote dietary and production diversification

Long-term options (5 years and over)

- Encourage private sector involvement in the fertilizer supply chain by streamlining the regulatory barriers that are inhibiting private investments
- Increase investments in economic and social infrastructure (e.g., roads, railway lines, education, health services, etc.,) to increase future returns to investments in the fertilizer sector
- Explore feasibility of manufacturing fertilizer at national or regional level
- Agricultural development programs (including subsidies), should be guided and aligned to long term development plans (e.g. MIP1)



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